

STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

| OMB APPROVAL | |
|--|-----------|
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| | | |
|---|---|--|
| 1. Name and Address of Reporting Person* <u>LIPKE BRIAN J</u> (Last) (First) (Middle) 3556 LAKE SHORE RD P O BOX 2028 (Street) BUFFALO NY 14219-0228 (City) (State) (Zip) | 2. Issuer Name and Ticker or Trading Symbol <u>GIBALTAR INDUSTRIES, INC. [Rock]</u> | 5. Relationship of Reporting Person(s) to Issuer (Check all applicable) <input checked="" type="checkbox"/> Director 10% Owner <input checked="" type="checkbox"/> Officer (give title below) Other (specify below) Chairman & CEO |
| | 3. Date of Earliest Transaction (Month/Day/Year) 11/12/2004 | |
| | 4. If Amendment, Date of Original Filed (Month/Day/Year) | |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) | | | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|---------|---|--|--|
| | | | Code | V | Amount | (A) or (D) | Price | | | |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 200 | D | \$24.25 | 619,827 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 400 | D | \$24.23 | 619,427 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 600 | D | \$24.22 | 618,827 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 1,900 | D | \$24.19 | 616,927 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 900 | D | \$24.15 | 616,027 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 400 | D | \$24.14 | 615,627 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 600 | D | \$24.09 | 615,027 | I | By Trust ⁽²⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 800 | D | \$24.25 | 1,909,215 | I | By Trust ⁽³⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 1,600 | D | \$24.23 | 1,907,615 | I | By Trust ⁽³⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 2,400 | D | \$24.22 | 1,905,215 | I | By Trust ⁽³⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 7,600 | D | \$24.19 | 1,897,615 | I | By Trust ⁽³⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 3,600 | D | \$24.15 | 1,894,015 | I | By Trust ⁽³⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 1,600 | D | \$24.14 | 1,892,415 | I | By Trust ⁽³⁾ |
| Common stock | 11/12/2004 | | J ⁽¹⁾ | | 2,400 | D | \$24.09 | 1,890,015 | I | By Trust ⁽³⁾ |
| Common stock | | | | | | | | 3,358.42 | I | Gibraltar Steel Corporation 401(k) Savings Plan ⁽⁴⁾ |
| Common stock | | | | | | | | 119,696 | I | Rush Creek ⁽⁵⁾ |
| Common stock | | | | | | | | 7,005 | I | By Trust ⁽⁶⁾ |
| Common stock | | | | | | | | 5,605 | I | By Trust ⁽⁷⁾ |
| Common stock | | | | | | | | 6,700 | I | By Trust ⁽⁸⁾ |
| Common stock | | | | | | | | 3,480 | I | By Trust ⁽⁹⁾ |
| Common stock | | | | | | | | 61,085 | I | By Trust ⁽¹⁰⁾ |
| Common stock | | | | | | | | 60,880 | I | By Trust ⁽¹¹⁾ |
| Common stock | | | | | | | | 30,000 | I | By Trust ⁽¹²⁾ |
| Common stock | | | | | | | | 5,800 | I | By Trust ⁽¹³⁾ |
| Common stock | | | | | | | | 5,940 | I | By Trust ⁽¹⁴⁾ |

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | | 4. Securities Acquired (A) or Disposed Of (D) (Instr. 3, 4 and 5) | | | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Indirect Beneficial Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|---|------------|-------|---|--|---|
| | | | Code | V | Amount | (A) or (D) | Price | | | |
| Common stock | | | | | | | | 1,385 | I | By Trust ⁽¹⁵⁾ |
| Common stock | | | | | | | | 64,565 | D | |

Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | | 6. Date Exercisable and Expiration Date (Month/Day/Year) | | 7. Title and Amount of Securities Underlying Derivative Security (Instr. 3 and 4) | 8. Price of Derivative Security (Instr. 5) | 9. Number of derivative Securities Beneficially Owned Following Reported Transaction(s) (Instr. 4) | 10. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 11. Nature of Indirect Beneficial Ownership (Instr. 4) |
|--|--|--------------------------------------|--|--------------------------------|---|--|-----|--|-----------------|---|--|--|---|--|
| | | | | Code | V | (A) | (D) | Date Exercisable | Expiration Date | | | | | |
| Option to buy ⁽¹⁶⁾ | \$21.75 | | | | | | | 07/08/1998 | 07/08/2007 | Common stock | 25,000 | 25,000 | D | |
| Option to buy ⁽¹⁷⁾ | \$22.5 | | | | | | | 03/27/1999 | 03/27/2008 | Common stock | 50,000 | 50,000 | D | |
| Option to buy ⁽¹⁷⁾ | \$14.07 | | | | | | | 07/18/2001 | 07/18/2010 | Common stock | 12,500 | 12,500 | D | |

Explanation of Responses:

- Sale of Securities pursuant to a pre-arranged trading plan established pursuant to Rule 10b5-1.
- Represents shares held by a trust for the benefit of reporting person of which he serves as one of three trustees and shares voting and investment power.
- Represents shares held by four trusts for the benefit of insiders of Gibraltar Steel Corporation, each of which reporting person serves as one of three trustees and shares voting and investment power and as to which he disclaims beneficial ownership.
- Represents shares held in Gibraltar Steel 401(k) Savings Plan f/b/o reporting person.
- Shares held indirectly representing the pecuniary interest of reporting person in shares of Gibraltar Steel Corporation common stock held by Rush Creek Investment Co., LP. The reporting person disclaims beneficial interest in such shares, except to the extent of his beneficial interest.
- Represents shares held indirectly by trust for the benefit of the daughter of reporting person (Katherine Victoria).
- Represents shares held indirectly by trust for the benefit of a child (Carlisle Lipke-Ricci) of an insider of Gibraltar Steel Corporation, which the reporting person serves as one of four trustees and shares voting and investment power and as to which shares he disclaims beneficial ownership.
- Represents shares held indirectly by trust for the benefit of a child (Kenneth Eric Lipke) of an insider of Gibraltar Steel Corporation, which the reporting person serves as one of three trustees and shares voting and investment power and as to which shares he disclaims beneficial ownership.
- Represents shares held indirectly by reporting person as custodian for daughter under UGMANY.
- Represents shares indirectly held by trust created under the Last Will and Testament of Kenneth E. Lipke for the benefit of the mother of reporting person as to which trust reporting person serves as one of three trustees and shares voting and investment power.
- Represents shares indirectly held by trust for the benefit of reporting person of which the reporting person serves as one of five trustees and shares voting and investment power.
- Represents shares indirectly held by trust for the benefit of an insider of Gibraltar Steel Corporation, of which the reporting person serves as one of five trustees and shares voting and investment power, and as to which shares he disclaims beneficial ownership.
- Represents shares indirectly held by trust for the benefit of a child (Erica Rae Lipke) of an insider of Gibraltar Steel Corporation, which the reporting person serves as one of three trustees and shares voting and investment power and as to which shares he disclaims beneficial ownership.
- Represents shares indirectly held by trust for the benefit of reporting person's daughter (Elissa Kristina).
- Represents shares indirectly held by reporting person as custodian for relative under UGMANY (Jonathon Solomon)
- Grant to reporting person of option to buy shares of common stock under Gibraltar Steel Corporation Non-Qualified Stock Option Plan. Options exercisable at rate of 25% per year.
- Grant to reporting person of option to buy shares of common stock under Gibraltar Steel Corporation Incentive Stock Option Plan. Options exercisable at rate of 25% per year.

/s/Janet N. Gabel, Attorney in
Fact for Brian J. Lipke 11/15/2004

** Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).

** Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB Number.

BRIAN J. LIPKE

LIMITED POWER OF ATTORNEY FOR SECTION 16 REPORTING OBLIGATIONS

Know all by these presents, that the undersigned hereby makes, constitutes and appoints each of Gerald S. Lippes and Janet N. Gabel, each acting individually, as the undersigned's true and lawful attorney-in-fact, with full power and authority as hereinafter described on behalf of and in the name, place and stead of the undersigned to:

(1) prepare, execute, acknowledge, deliver and file Forms 3, 4, and 5 (including any amendments thereto) with respect to the securities of Gibraltar Steel Corporation, a Delaware corporation (the "Company"), with the United States Securities and Exchange Commission, any national securities exchanges and the Company, as considered necessary or advisable under Section 16(a) of the Securities Exchange Act of 1934 and the rules and regulations promulgated thereunder, as amended from time to time (the "Exchange Act");

(2) seek or obtain, as the undersigned's representative and on the undersigned's behalf, information on transactions in the Company's securities from any third party, including brokers, employee benefit plan administrators and trustees, and the undersigned hereby authorizes any such person to release any such information to each of the undersigned's attorneys-in-fact appointed by this Power of Attorney and approves and ratifies any such release of information; and

(3) perform any and all other acts which in the discretion of such attorney-in-fact are necessary or desirable for and on behalf of the undersigned in connection with the foregoing.

The undersigned acknowledges that:

(1) this Power of Attorney authorizes, but does not require, each such attorney-in-fact to act in their discretion on information provided to such attorney-in-fact without independent verification of such information;

(2) any documents prepared and/or executed by either such attorney-in-fact on behalf of the undersigned pursuant to this Power of Attorney will be in such form and will contain such information and disclosure as such attorney-in-fact, in his or her discretion, deems necessary or desirable;

(3) neither the Company nor either of such attorneys-in-fact assumes (i) any liability for the undersigned's responsibility to comply with the requirement of the Exchange Act, (ii) any liability of the undersigned for any failure to comply with such requirements, or (iii) any obligation or liability of the undersigned for profit disgorgement under Section 16(b) of the Exchange Act; and

(4) this Power of Attorney does not relieve the undersigned from responsibility for compliance with the undersigned's obligations under the Exchange Act, including without limitation the reporting requirements under Section 16 of the Exchange Act.

The undersigned hereby gives and grants each of the foregoing attorneys-in-fact full power and authority to do and perform all and every act and thing whatsoever requisite, necessary or appropriate to be done in and about the foregoing matters as fully to all intents and purposes as the undersigned might or could do if present, hereby ratifying all that each such attorney-in-fact of, for and on behalf of the undersigned, shall lawfully do or cause to be done by virtue of this Limited Power of Attorney.

This Power of Attorney shall remain in full force and effect until revoked by the undersigned in a signed writing delivered to each such attorney-in-fact.

IN WITNESS WHEREOF, the undersigned has caused this Power of Attorney to be executed as of this ____ day of August, 2003.

Brian J. Lipke

STATE OF NEW YORK

SS:

COUNTY OF _____

On the ____ day of August in the year 2003, before me, the undersigned, a notary public in and for said state, personally appeared Brian J. Lipke, personally known to me or provided to me on the basis of satisfactory evidence to be the individual(s) whose name(s) is (are) subscribed to the within instrument and acknowledged to me that he/she/they executed the same in his/her/their capacity(ies), and that by his/her/their signature(s) on the instrument, the individual(s) or the person upon behalf of which the individual(s) acted, executed the instrument.

Notary Public